

**CORPORATE  
PRESENTATION**



**AlterNative Senses**  
*Technology / Partnerships / Growth*

# WHO WE ARE ?

We are a group of Managing Consultants working in Aerospace , Defence and New technologies .

Our Aerospace and Defence (A&D) team offers its clients an integrated, capability-based, and professional industry perspective combined with functional capabilities.

We are the only dedicated A&D industry consulting team among the leading management consultancies.

We assist clients chart new territory in Aerospace Manufacturing , Defence Systems and Sub Systems ,Weapon Platforms and Intelligent Systems ,Airborne Platforms and UAS , Maritime Systems & SPACE.



# WHO WE ARE ?

Our knowledge and expertise is demonstrated through in-depth focus and understanding of the market and opportunities in the Indian aerospace and defence industry.

Our professional relationships with regulatory bodies and collaborations with diversified clients assist us in this endeavour. Our team comprises of specialists with domain expertise across various functions including finance, strategy, operations, contracts , ToT services.

We work with the full range of A&D organisations, including major defence public and private sector companies (domestic and global), Indian and foreign governments, privately owned businesses and entrepreneurs.



# WHAT WE DO ?



**OPPORTUNITIES**

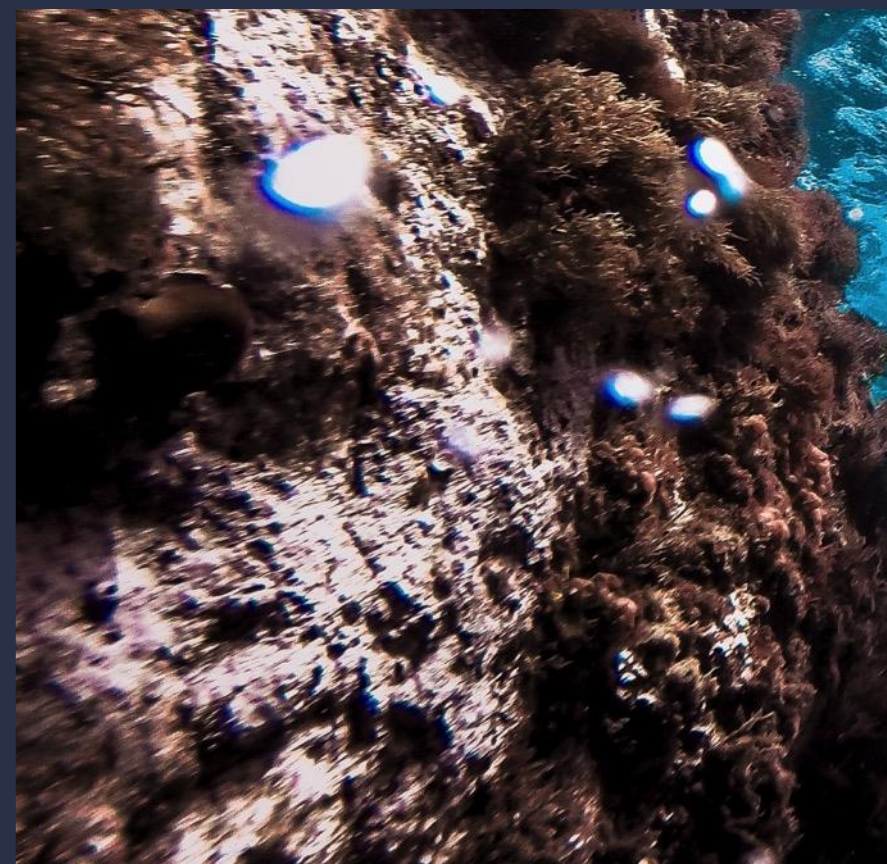
**BUSINESSES**

*Making them meet !*

# AEROSPACE | DEFENCE | SPACE

## KEY SERVICE PRACTICES

1. Complexity management
2. Innovation And Management
3. New Technologies & Go-To-Market Strategy
4. Manufacturing & Productionization
5. Marketing and Sales Strategy
6. Offsets Discharge and Management
7. Corporate Turnarounds & Change Management
8. Mergers and acquisitions
9. Organizational Transformation
10. Procurement Support & Analytic Solutions
11. Strategy Consulting
12. Supply chain management advisory
13. Sustainability Management



# NOT JUST ANOTHER STRATEGY CONSULTING GROUP

Our unique and powerful combination of A&D-specific industry knowledge and creative and objective perspectives, based on broad multi-industry best practices, enables our teams to provide high impact yet realistic and implementable solutions for our clients.

## VALUES

We stand on our values  
Acting professionally. Doing business with integrity. Upholding our clients' reputations as well as our own. Treating people and the environment with respect. Acting in a socially responsible manner. Working together and thinking about the way we work. Considering the ethical dimensions of our actions.

These are our values, our code of conduct.

We call it The ANS Experience. And today, more than ever, we believe it is important to remind all our stakeholders of where we stand - and what we stand for.



## THE BIG PICTURE

Strong Networking across various Defence , aerospace and govt. organizations  
  
Penetration strategies for existing business and conceptualizing new business avenues



**CORE VALUES  
OF  
ALTERNATIVE SENSES**

AEROSPACE | DEFENCE | SPACE

*INTEGRITY*

*PIONEERING*

*RESPONSIBILITY*

*EXCELLENCE*

*UNITY*

# OUR LEADERSHIP & MANAGEMENT TEAM

*Consortium of Consultants*



We have an unmatched experience in helping companies recognize, grow, and promote real talent. It is important that we follow the same principles ourselves.

With More than 100+ years of collective experience our core team includes :

- Industry leaders , scientists & technologists
- Experienced business analysts and management experts
- Armed forces veterans
- Retired Govt. officers

With a collective pool of Subject matter experts and Industry stalwarts as advisors, ANS presents one stop solution for all your A&DS Needs.



# OUR SECTOR EXPERTISE AND COMPETENCIES OVERVIEW

## Aviation

Aircraft & Rotorcraft Systems  
Aero Engines  
MRO Services

## Unmanned Systems

Unmanned Aerial Vehicles  
Unmanned Combat Vehicles  
Unmanned Swarm Systems  
Anti Unmanned/Autonomous Systems

## Advanced Weapon Systems

Battlefield Transparency & C4ISR  
EWS  
Intelligent Weapon Systems  
Future Combat Systems  
Stealth Technology

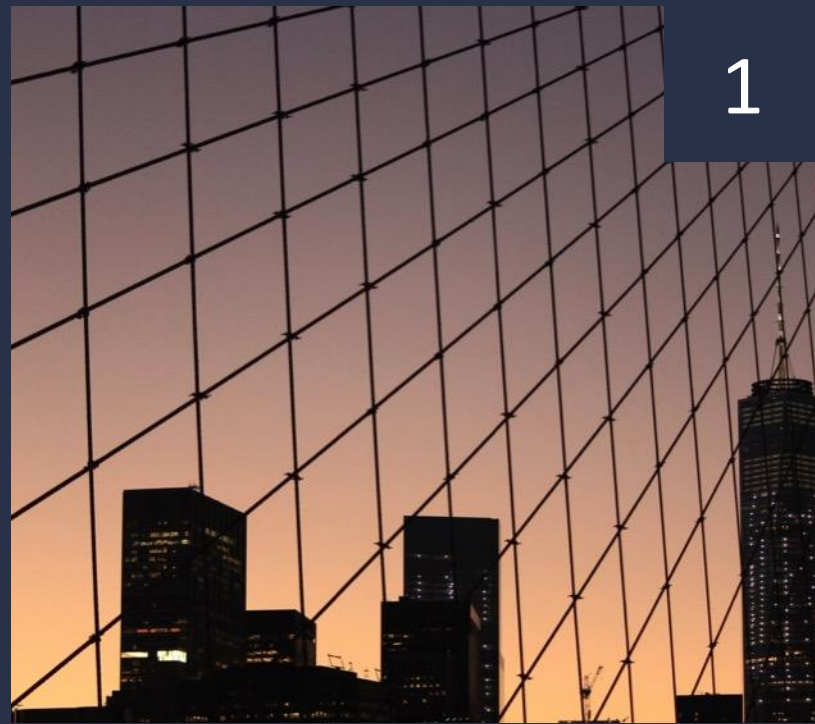
## Space

Satellites & Constellations  
Satellite Launch Vehicles  
Anti-Satellite Technologies

## Maritime Systems

Intelligent Communications  
Amphibious Vehicles  
UUVs & systems  
Marine Structures and Engines  
Submarines

Reach out to us on these **five** geographies .



1

EUROPE



2

UNITED STATES



3

INDIA



4

UNITED KINGDOM



5

ASIA PACIFIC

Networking is a powerful tool.

# ALTERNATIVESENSES PVT LTD

Digital Presence

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